

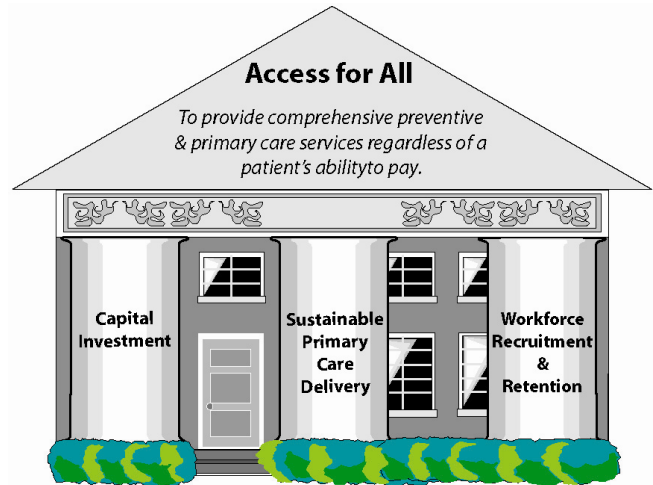
# New Hampshire Health Center Talking Points



## ACCESS for All America & Access Across New Hampshire plans

**ACCESS for All America** shows exactly how increasing funding for the Community Health Centers Program by 15 percent annually over the next eight years would allow community health centers to serve 30 million patients by 2015, including nearly 12 million of the nation’s uninsured and others who may have insurance but no medical home. Under this plan, millions more people would have access to the care they need, when they need it, regardless of ability to pay.

The new **Access Across New Hampshire** plan represents the collaborative work between Bi-State Primary Care Association, New Hampshire’s Federally Qualified Health Centers (FQHC), FQHC Look-Alikes, Rural Health Centers, Freestanding or Hospital-Based Health Centers and other stakeholders, and is the plan through which New Hampshire will support the national **ACCESS for All America** plan. **Access Across New Hampshire** seeks to advance the medical home model in New Hampshire by bridging the widening gap between the demand for primary health care services and available supply.



Capital Investment	Sustainable Primary Care Delivery	Workforce Recruitment & Retention
<ul style="list-style-type: none"> <li>▪ 2006 capital need assessment identified the need for approximately \$21.9 million in capital projects                             <ul style="list-style-type: none"> <li>○ \$18.3 million to renovate, replace, purchase or expand existing facilities</li> <li>○ The median age for service delivery sites is 34 years</li> <li>○ \$3.6 million for major equipment purchases, including \$1.4 million for health information technology (HIT)</li> </ul> </li> <li>▪ As a group, health centers have sufficient debt capacity to fund approximately \$5.4 million</li> <li>▪ Loan options are limited due to:                             <ul style="list-style-type: none"> <li>○ Smaller size of health center projects</li> <li>○ Health center nonprofit, low-margin operations</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>▪ Financial health of the health centers described as “fragile but intact”</li> <li>▪ Health center mission to provide comprehensive preventive and primary care services <i>regardless of a patient’s ability to pay</i> means that for each additional uninsured or underinsured patient that is served, the health center <i>loses money</i></li> <li>▪ Collaborative financial investment by federal and state, public and private partners is critical to NH health centers’ financial sustainability</li> </ul>	<ul style="list-style-type: none"> <li>▪ Fifty (50) primary care vacancies in NH</li> <li>▪ Current vacancies result in:                             <ul style="list-style-type: none"> <li>○ Service delivery shortage to 83,000 people</li> <li>○ Longer patient wait times</li> <li>○ Increased strain on existing staff</li> </ul> </li> <li>▪ National market for health professionals extremely competitive</li> <li>▪ NH offers limited recruitment incentives to health professionals</li> <li>▪ Governor’s Workforce Committee report available on Bi-State website</li> <li>▪ Increase funding for loan repayment and national marketing</li> </ul>

## More New Hampshire health center quick facts

- New Hampshire’s 14 community health centers provide care to over 106,000 people in New Hampshire (1 in 12) with 30 sites in 9 of New Hampshire’s 10 counties
- New Hampshire’s health centers employ over 800 people statewide, often as a major employer in their area, and contribute more than \$61 million into their local economies
- Health centers save money: health centers save Medicaid 30 percent per beneficiary per year; \$1 invested in prenatal care saves \$3 to \$4 in care to newborns and their mothers; \$1 invested in diabetes management saves \$3 to \$4 in hospitalization costs for complications